# WHERE PROCESS MEETS PROGRESS

Al-Powered Solutions That Unlock Value Beyond the Business



# **OUR MISSION**

## **Creating a Business Experience Where Everyone Wins**

In an increasingly uncertain world, business success is multi-faceted. It takes an entire ecosystem of individuals, teams and connective enterprises to nurture a foundation of long-term value creation. Companies must build strong relationships across their ecosystems if they want to enable future growth — from employee engagement to supplier and customer support to promoting environmental sustainability.

At Esker, we believe the only way to create real, meaningful change is through positive-sum growth. This means achieving business success that doesn't come at the expense of any individual, department or company — everyone wins! That's why our Al-driven technology is designed to empower every stakeholder while promoting long-term value creation.



Keep your business agile, resilient & competitive in any circumstance



Empower staff with work that's impactful, meaningful & satisfying



Ensure customers have an easy, reliable & memorable experience



Strengthen supplier relationships by meeting their expectations



Be part of the climate solution by reducing paper & carbon output



Contribute to local economic development by creating quality jobs



## **OUR SOLUTIONS**

## **Unlocking Strategic Value with a Global Cloud Platform**

Do you run your business processes or do they run you? Esker's global cloud platform is built to unlock strategic value for Finance and Customer Service leaders and strengthen collaboration between companies by automating the procure-to-pay (P2P) and order-to-cash (O2C) processes. Fully integrated with Esker's Procure-to-Pay and Order-to-Cash suites, Esker Pay helps businesses better manage cashflow thanks to a comprehensive set of payment capabilities and strategic Fintech partnerships.



#### PROCURE-TO-PAY

Esker's Procure-to-Pay suite unites procurement and finance to offer a 360° view on what and how companies are spending money while equipping them with technology to reduce risks, manage compliance and strengthen supplier relationships.

**Supplier Management** | Centralize vendor data while simplifying supplier onboarding. **Contract Management** | Drive new savings with improved contract visibility & strengthened compliance.

**Procurement** | Optimize & control the procurement of goods & services, helping to speed up AP processing.

**Accounts Payable** | Reduce invoicing costs & processing delays thanks to Al-based technology. **Expense Management** | Move beyond spreadsheets & efficiently manage employees' expenses.



#### ORDER-TO-CASH

Esker's Order-to-Cash suite enables businesses to seamlessly manage customer interactions through a single, centralized solution. Powered by AI technology, Esker's integrated end-to-end platform is designed to accelerate the cash collection cycle, eliminate repetitive tasks, improve accessibility and communication, and strengthen customer relationships. Bridging the processes managed by Customer Service and Accounts Receivable departments, Esker drives added value and efficiency in every phase of the O2C cycle.

**Credit Management |** Secure customer credit starting with customer onboarding & throughout the entire O2C cycle.

**Customer Inquiry Management** | Address requests faster & deliver a better customer experience thanks to Al-driven email triage & management.

 $\begin{tabular}{ll} \textbf{Order Management} & | Process orders electronically - From reception to ERP integration - regardless of format. \end{tabular}$ 

**Invoice Delivery** | Deliver invoices according to customer preferences with 100% e-invoicing compliance in 60+ countries.

**Cash Application** | Simplify & accelerate cash application thanks to Al-powered remittance management & auto-matching.

Claims & Deductions | Quickly resolve customer issues & keep short payments under control

**Collections Management |** Collect cash faster & reduce bad debt with predictions & risk analysis.



## **OUR TECHNOLOGY**

## **Empowering the People That Power Your Business**

Not all automation platforms are created equal. Not only does Esker's technology help businesses achieve eyepopping results, it makes real, transformational differences in the daily lives of your employees, customers, suppliers and beyond. Here are some of the unique capabilities that set us apart:



#### **GLOBAL CLOUD PLATFORM**

Ensure business continuity and end-to-end connectivity with an integrated platform that spans the entire enterprise.



#### **MULTI-ERP INTEGRATION**

Achieve simple, secure and simultaneous system integration with Esker's ERP Connectivity suite.



#### ONE INTERFACE

Get a 360° view over customer and supplier information, and offer a singular user experience.



#### MOBILE CAPABILITIES

Perform critical tasks while on the go and support remote work.



#### ARTIFICIAL INTELLIGENCE

Optimise data recognition and validation, document classification, anomaly detection, and facilitate payment predictions with Esker Synergy AI technology.



#### **EDI PERFORMANCE**

Ensure EDI integration with any trading partner, in any industry.

#### **CUSTOM DASHBOARDS**

You can't improve what you can't measure. That's why Esker's customizable dashboards equip finance, supply chain and customer service leaders with instant access to powerful analytics and KPIs — elevating the strategy and intelligence behind every decision that's made. Additionally, a full audit trail of every touch point is retained so that full transparency and accountability is ensured during the process of checks and validations.

- Manage daily tasks & organize priorities
- Monitor productivity & reward top performers
- Spot problems & opportunities as soon as they arise



# **ANALYST ACCOLADES**

Esker's innovation and expertise in cloud automation solutions have been recognized by multiple leading analyst firms.

## **Gartner**

Esker included in the 2022 Gartner® Magic Quadrant™ for Integrated Invoice-to-Cash Applications and the 2022 Gartner® Magic Quadrant™ for Procure-to-Pay Suites



Esker recognized as a Leader & a Major Player in IDC MarketScapes for AR & AP



Esker recognized as a Market Leader in Ardent Partner 2021 ePayables Technology Advisor for 2<sup>nd</sup> Consecutive Year

### Forrester<sup>®</sup>

Esker named in Forrester's Now Tech: AP Invoice Automation, Q4 2021 Report

## YOU'RE IN GOOD COMPANY

From small businesses to multinational conglomerates and everything in between, the world's most innovative organizations grow with Esker.

#### **LIFE SCIENCES**



#### CHEMICALS



#### **LUXURY GOODS**



#### FOOD & BEVERAGE | MANUFACTURING





#### **ELECTRONICS**



















































# **FACTS ABOUT ESKER**

YEARS OF EXPERIENCE

**GLOBAL LOCATIONS** 

**EMPLOYEES SERVING** 

€133.6

**MILLION IN REVENUE IN 2021** 

with 90%+ of sales achieved















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