

# EUROFEU

## DELIVERING GOVERNMENT COMPLIANT E-INVOICES

### THE CHALLENGE

Eurofeu, a leading French company in the fire safety industry (e.g., fire extinguishers, alarms and services), was already using Esker's Accounts Receivable solution, integrated with its Microsoft Dynamics™ AX ERP, to automate the sending of over 300,000 yearly customer documents in different formats (e.g., paper, e-invoices in PDF format with e-signature or via EDI) to the private sector.

As a provider to many public entities, Eurofeu knew they would soon have to comply with the French legislation on e-invoicing to the public sector. Wanting to get a head start on the compliance deadline, Eurofeu turned to Esker to put in place an e-invoicing solution compliant for Chorus, the e-invoicing platform established by the French government for use by its suppliers.

### THE SOLUTION

Implemented in just a few months, Esker's solution now enables Eurofeu to send e-invoices to its customers in both the private and public sectors. In just a few clicks, Eurofeu can easily configure its solution and invoices are sent directly to the Chorus platform. Eurofeu can rely on Esker's industry expertise to ensure that they are always up to date on the latest regulations and deliver their e-invoices in compliance with all requirements (e.g., as of January 1, 2017, the regulation will extend beyond government ministries to include community and public institutions.).



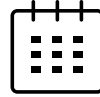
**"TODAY WE HAVE A COMPLETE AR SOLUTION CAPABLE OF SENDING INVOICES IN ALL FORMATS: PAPER, PDF WITH E-SIGNATURE, AND EDI TO ALL OF OUR CUSTOMERS, INCLUDING THOSE IN THE PUBLIC SECTOR."**

## CUSTOMER BENEFITS

Esker offers Eurofeu numerous benefits, including:



Significant cost and time savings



Better respect of government deadlines



Improved governmental compliance



Reliable tracking on invoice delivery

Today, Eurofeu has 450 customers potentially affected by Chorus and in the near future, over 12,000 invoices per year will automatically transit to the platform.



**"MORE AND MORE RFPS ARE REQUIRING VENDORS TO BE COMPATIBLE WITH THE CHORUS PLATFORM. ESKER REPRESENTS A MAJOR COMPETITIVE ADVANTAGE AND KEY SELLING POINT."**

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### ABOUT EUROFEU

Eurofeu, a leading French company in the fire safety industry, manufactures over 550,000 fire extinguishers annually and provides a full range of security services such as installation and sprinkler maintenance, smoke extraction, fire detection fire, emergency lighting, etc. Created in 1972, Eurofeu has over 20 offices throughout France, employees close to 1,000 people and sales revenue of 80 million euros.

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